## Saybrook Point



Environmental Initiatives
Helping the Bottom Line

#### Saybrook Point Inn and Spa

- Family Owned Business located at the mouth of the Connecticut River in historic Old Saybrook, CT
- Purchased 27 years ago by the Tagliatela Family
- Inn Keeper, Stephen Tagliatela, mandated environmental responsibility be second only to guest comfort
- Required an average ROI of 3 years or less on all investments



#### SANNO SPA YOUR WAY



three stories



### Fresh Salt Restaurant



## Saybrook Point Marina



## Sanno: Spa Your Way



## Housekeeping





# Three Stories Guest House











# Property-Wide Environmental Initiatives & Innovations

#### Co-Generation Plant



## Solar Panels



# Employee Action & Empowerment





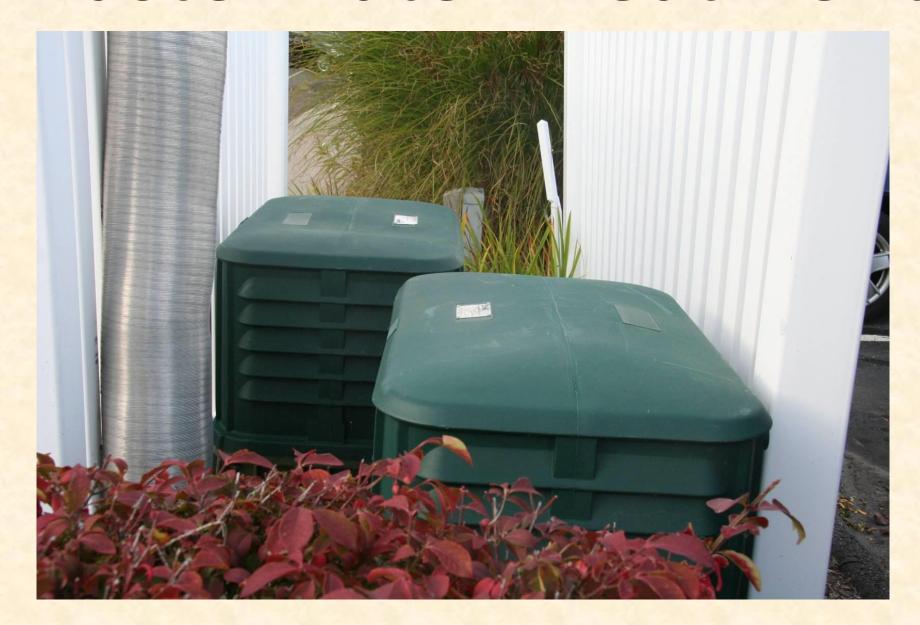




## Heating Tower Cooling



#### Waste Water Treatment

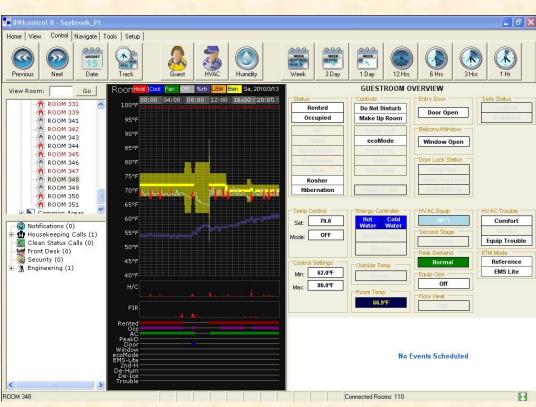


# **EV Charging Stations**



#### **Smart Thermostats**

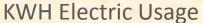


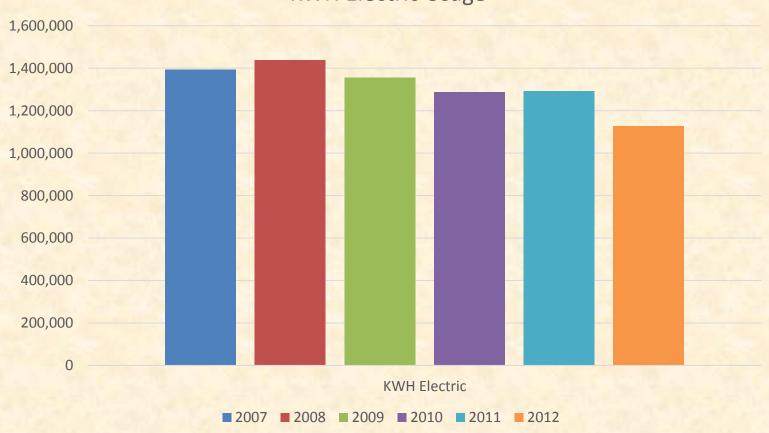


## Trash Compactor

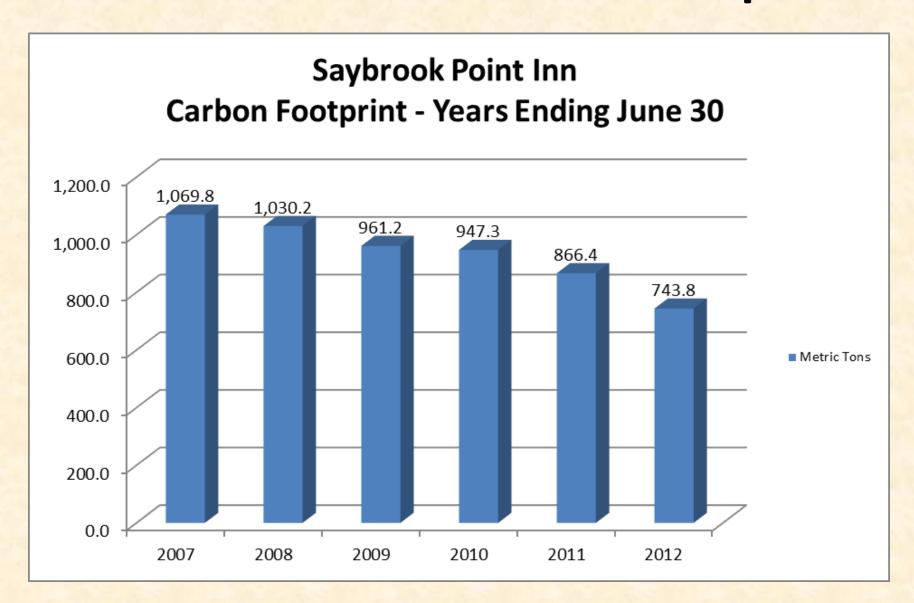


### Results: Electric Use

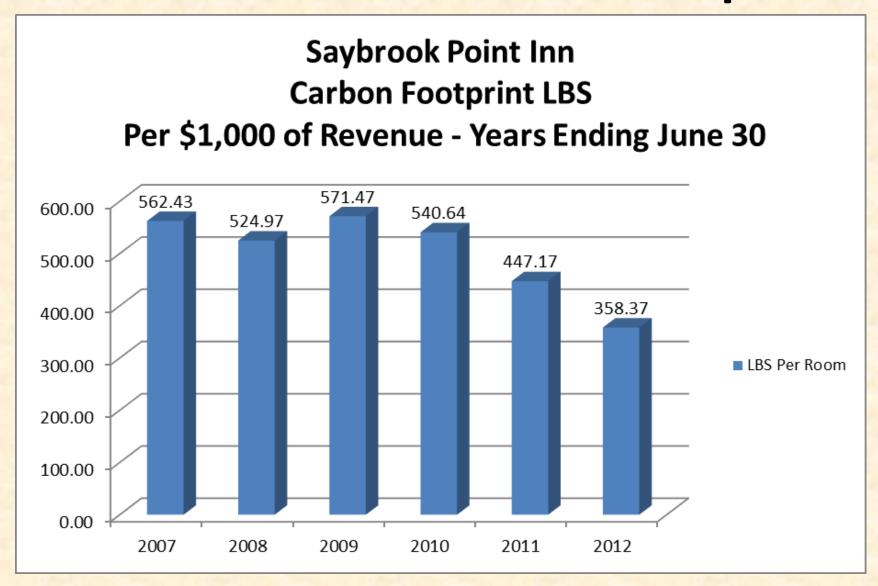




#### Results: Carbon Footprint

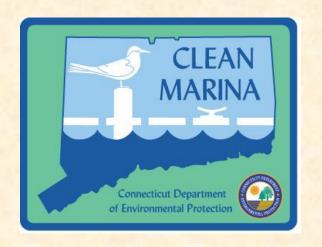


#### Results: Carbon Footprint



#### **Environmental Awards & Recognition**













#### "Best of" Awards







ValvTect
Marina of the Year



Best Day Spa
Best Place to Dock & Dine



