

Thinking Outside of the Brown Box with USDA Foods



Welcome

■ CSDE Updates

- Medicaid
- Website
- Staff Reassignments
- Administrative Reviews
- CEP Data Reporting Process
- Permanent Agreement with CSDE (ED-099)

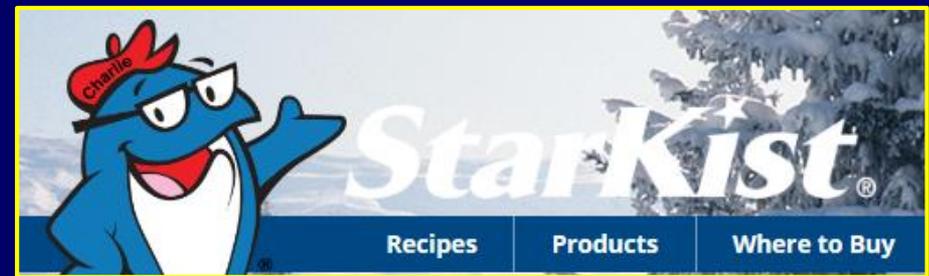


Brown Box Items AKA Direct Delivery USDA Foods



Thinking Outside the “Direct Delivery” Box

- These foods are name-brand products
- High quality
- USA products
- Great way to use your entitlement
- Proper procurement is ensured



State of Connecticut

■ Entitlement Usage



Monitoring Usage

■ Sysco

- Run Requisition Status Report in WBSCM
- Monthly allocation report from Sysco



IML0508B IML0508P LIMITED QUANTITY ALLOCATION BY GROUP AS OF 1/06/18 PAGE 158
 1/06/18 7:43:50 054 SYSCO CONNECTICUT, LLC S2K0BJ0HNR

LIMIT BY: USDA USDA BRAND
 GROUP: ██████████ ██████████

STORAGE FEE: .01

ITEM	DESCRIPTION	DOC #	TYP	PACK/SIZE	BRAND	REC. DATE	LAST SALE	LMT	ALC	SHF	RTN	AVL	OVER 999 DAYS	STORAGE FEE
0694236	BEAN GREEN FRZN	15200280	P	1/30 LB	USDA	10/23/2017	0/00/0000	6-000	0-000	2-000	0-000	4-000	0-000	.00
0694253	BEEF GRD FINE FRZN	15202600	P	1/40 LB	USDA	10/19/2017	0/00/0000	8-000	0-000	1-000	0-000	7-000	0-000	.00
0694374	CARROT FLD FRZN	15205120	P	1/30 LB	USDA	11/01/2017	0/00/0000	4-000	0-000	1-000	0-000	3-000	0-000	.00
0694939	CHICKEN CUT UP FRZN	15205920	P	1/40 LB	USDA	9/20/2017	0/00/0000	5-000	0-000	1-000	0-000	4-000	0-000	.00
0694941	CHEESE CHDR SHRD WHT	15205220	P	6/5 LB	USDA	10/19/2017	0/00/0000	3-000	0-000	0-000	0-000	3-000	0-000	.00
0695058	CHICKEN STRIP FMZ	15206210	P	1/30 LB	USDA	8/17/2017	0/00/0000	5-000	0-000	0-000	0-000	5-000	0-000	.00
0695066	CHEESE PROCESS SLI WHT LVS	15205800	P	6/5 LB	USDA	12/01/2017	0/00/0000	5-000	0-000	0-000	0-000	5-000	0-000	.00
0695140	STRAWBERRY SLICED IN CUP	15207030	P	96/4.5 OZ	USDA	10/04/2017	0/00/0000	3-000	0-000	1-000	0-000	3-000	0-000	.00
0695151	STRAWBERRY MHL FRZN	15207010	P	1/30 LB	USDA	8/21/2017	0/00/0000	3-000	0-000	1-000	0-000	2-000	0-000	.00
0695256	TURKEY BRST DELI FRZN	15207670	P	1/40 LB	USDA	9/18/2017	0/00/0000	4-000	0-000	0-000	0-000	4-000	0-000	.00
0695278	CORN MHL KERNL FRZN	15206330	P	1/30 LB	USDA	10/13/2017	0/00/0000	5-000	0-000	2-000	0-000	3-000	0-000	.00
0695492	POTATO WEDGE FRZN	15206360	P	6/5LB	USDA	12/08/2017	0/00/0000	3-000	0-000	0-000	0-000	3-000	0-000	.00
0695807	PEAR DICED EX LT CAN	15206660	P	6/810	USDA	9/22/2017	0/00/0000	3-000	0-000	1-000	0-000	2-000	0-000	.00
0695967	POTATO OVEN FRY	15206840	P	6/5 LB	USDA	11/17/2017	0/00/0000	3-000	0-000	0-000	0-000	3-000	0-000	.00
1402066	BLOSSBERRY WILD FRZN CTN		P	1/30 LB	USDA			3-000	0-000	1-000	0-000	2-000	0-000	.00

Monitoring Usage

- **USDA DoD**
 - **FFAVORS website**
 - **Use it or lose it**

<u>CUST CD</u>	<u>DISTRICT NM</u>	<u>FED ENTITLEMENT</u>	<u>FED BALANCE</u>
OCT182	██████████	\$ 20,000	\$ 2,548.67
OCT196	██████████ CT	\$ 2,500	\$ 1,226.28
OCT162	██████████ CT	\$ 12,000	\$ 5,316.82
OCT009	██████████	\$ 85,000	\$ 55,404.87
OCT093	██████████ CT	\$ 5,000	\$ 2,621.89

Monitoring Usage

■ Processors

- K12 or Processor Link let you monitor pounds used and pounds still available
- Pounds should be used in school year they were ordered for
- Limits to how long you can carry a balance into the next school year

The logo for ProcessorLink, featuring the word "Processor" in a light blue font and "Link" in a gold font, with a trademark symbol (TM) to the right. The letters "o" and "i" in "Processor" are stylized with circular loops.The logo for K12 Foodservice, featuring a large red "K" with "12" in black above it, followed by the word "Foodservice" in a grey sans-serif font. A trademark symbol (TM) is positioned above the "12".

State Monitoring

- **7 CFR 250.12: Inventories cannot exceed an amount needed for a 6-month period**
- **Monitored by CSDE and USDA**
- **Efficient management of program**



Carrying Over Pounds at Processors

- Sweep November 30 annually
- Pounds used in year ordered
- Reviewing practice
- Updates will be communicated

Survey Results

- Mixed Berry Cups



- Mixed Vegetables



- Unbreaded Chicken Fillet



- Egg Patties



Ordering Timelines

■ January

- Foods Available List out
- Survey

■ February

- Catalog & Worksheets
- USDA Foods Show
- Plan and place your requests

■ March

- Catalog closes March 2, 2018

■ April

- State agency “rolls up” truckload orders to USDA



New England works as a team

- Shared Direct Delivery orders must be coordinated regionally
- In frequent contact with our neighboring states
- Trying to coordinate items offered and delivery dates



Quarter Truckloads

- **USDA requires drops to be no less than a quarter truckload and no more than three per truck**
- **Sysco is state-contracted warehouse for Direct Delivery**
- **Other distributors or even schools can be delivery sites**
- **Must follow a process to set up a new delivery site**



What is a Truckload?

■ Bulk for Further Processing

- Mozzarella Cheese: 40,800 pounds
- Chicken Large: 36,000 pounds
- Tomato Paste: 39,900 pounds

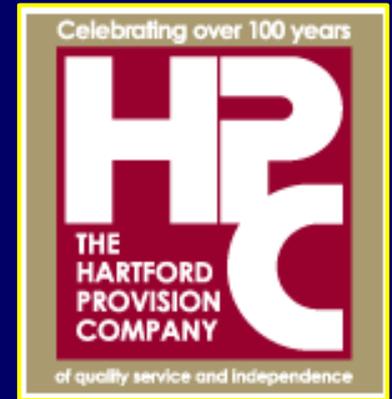
■ Direct Delivery

- Shredded Cheese: 1,280 cases
- Frozen Corn: 1,320 cases
- Applesauce Cups: 1,400 cases

USDA DoD Fresh Fruit and Vegetable Program

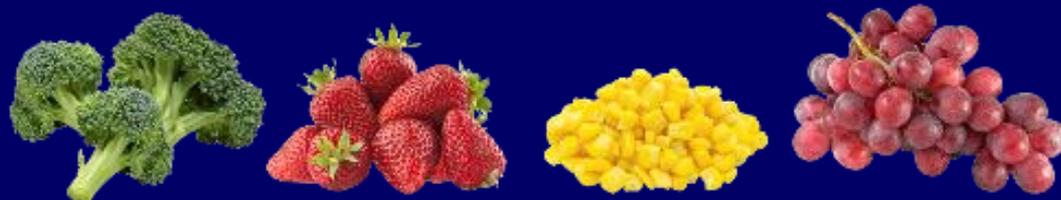
HPC is our new vendor!

- Thank you for your patience with start up
- Weekly newsletter
- State of origin
- Holiday/snow day deliveries
- USDA Fees no longer added to pricing
- HPC contact
 - Sherry Brzostowski
Inside Sales Supervisor
HPC Foodservice



Summer USDA DoD Fresh Pilot

- SFSP schools using FFAVORS
- Placing orders for summer programs



Produce Pilot

- Connecticut is one of 8 states participating
- Proper procurement must be followed
 - Vendors participating are approved for pilot but not procured
- Can utilize entitlement dollars with approved vendors in Connecticut and New England
- Currently spending is capped



WBSCM Upgrade

- Live on October 30, 2017
- New improved portal
- New appearance
- Improved navigation, performance and usability



WBSCM Communications





WBSCM Help



Check out this short [WBSCM Portal Navigation Video Tutorial](#) (with voiceover audio) for an overview. An **Audio Script** is also available for your convenience.



Review the [WBSCM Upgrade Summary](#) job aid (attached) summarizing key **upgrade** changes including open issues and workarounds. **October Monthly Release Notes** (attached) describes all the changes that went into **WBSCM** production as part of October Monthly release and the **Upgrade**.



All Help resources are available from the **WBSCM** Portal. Navigate to the **Help > Training** sub tab to see a list of training materials, job aids, and release notes. All referenced job aids herein are available within **WBSCM > Help > Training > Job Aids > General Help (JA)**. In order to access the latest updates to all help resources, be sure to view them directly from **WBSCM**.

The screenshot shows the WBSCM Help portal interface. At the top, there is a navigation menu with tabs for Home, Operations, Finance, Suppliers, Admin, Reports, Tools & Monitoring, Help, and Helpdesk. Below this, there is a sub-menu for Training and Helpdesk. The main content area displays a 'Welcome' message and a section titled 'Important Training Announcements'. The announcement text reads: 'As of October 30, 2017, WBSCM is implementing a new and improved portal theme. The most notable changes are the appearance and navigation features. Please see the [WBSCM Upgrade Summary](#) job aid for a summary of the key changes. Where applicable, WBSCM training materials have been updated to reflect changes in functionality. Some training materials will continue to use screen images from the previous theme. Please refer to the [October Monthly Release Notes](#) for more detailed information on specific functional changes as a result of the WBSCM upgrade. For your convenience, a **short video is NOW available** that provides an overview of the WBSCM portal navigation and help resources. Click [WBSCM Portal Navigation Video Tutorial](#) to open the video in a new browser window/tab.' Below the announcement, there is a section titled 'Welcome to the WBSCM Training Homepage' which states: 'The Training Homepage provides all WBSCM users access to a library of WBSCM help documentation and release notes. The library is categorized by training product type, including Course Materials, Job Aids, Work Instructions, and Release Notes. Please refer to the [Help Documentation](#) job aid for more information.'

WBSCM Training

- Web Based Supply Chain Management Ordering System
- Trainings for new staff
- Trainings for “seasoned” staff
- February 21



New CSDE Training Room

SERC Consultant

Clare Wurm
Consultant, SERC
wurm@ctserc.org

- Produce Pilot
- Processing



The School Lunch Tray



Fare Thee Well Swap Post

- E-mail notification state account extras
- No “bonus”
- Contact CSDE ASAP if excessive product at Sysco

American Commodity Distribution Association (ACDA)

- 2018 Conference
April 29 – May 2
Minneapolis, MN
- Mentor Program
- National Perspective
- Opportunity for National
Committee Work and Presenting
- Excellent Resource for USDA
Foods Programs



Dedication!



Connecticut Food Distribution Webpage

ct.gov Connecticut's Official State Website

Search Connecticut Government...

HOME / DEPARTMENT OF EDUCATION - BETA / K-12 EDUCATION / NUTRITION / SCHOOL NUTRITION PROGRAMS / FOOD DISTRIBUTION PROGRAM (USDA FOODS)

Food Distribution Program (USDA Foods)

Overview

Documents/Forms

Related Resources

Laws/Regulations

Contact

Provided by:
Department of Education - Beta

Overview

[School Nutrition Programs](#) | [Program Guidance](#) | [Forms](#) | [Resources](#) | [Nutrition Education](#)

The mission of the U.S. Department of Agriculture's (USDA) Food Distribution Program is to strengthen the nation's nutrition safety net by providing food and nutrition assistance to school children and families; and support American agriculture by distributing high quality, 100 percent American-grown USDA Foods. In Connecticut, the USDA Food Distribution Program for [school nutrition programs](#) and the [Summer Food Service Program \(SFSP\)](#) is administered through the Connecticut State Department of Education (CSDE).

Overview

- [Overview of USDA Foods Program in Connecticut](#) (CSDE)
- [The Truck Stops Here](#) PowerPoint presentation from SNACT 2016 Fall Conference (CSDE)

POLICIES ACCESSIBILITY ABOUT CT CONTACT & HELP SOCIAL MEDIA FOR STATE EMPLOYEES

UNITED STATES FULL CONNECTICUT FULL

Connecticut still revolutionary

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[http://portal.ct.gov/SDE/Nutrition/
Food-Distribution-Program-USDA-Foods](http://portal.ct.gov/SDE/Nutrition/Food-Distribution-Program-USDA-Foods)